

CONTACT



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CORE COMPETENCIES

Project Management	
Business Analysis	
Data Analytics	
Customer Relationship Management	
Process Optimization	
Change Management	
Quality Assurance	
Risk Management	
Strategic Planning	
Market Research	

EDUCATION

2022

Bachelor of Engineering (Computer Engineering)

VES Institute of Technology,
Maharashtra | 9.13CGPA

2019

Technical Diploma (Computer Engineering)

Government Polytechnic, Khamgaon,
Maharashtra | 84%

2016

High School

Jagruti Dnyanteeth School, Khamgaon,
Maharashtra | 85.6%

SOFT SKILLS

Problem-solver	
Coordinator	
Communicator	
Analytical	
Decision-maker	

MOHIT PESHWANI

ABOUT ME

Salesforce Consultant with a strong focus on leveraging expertise in Salesforce.com CRM stage, configuration, customization, deployment, and integration. In search of opportunities in a dynamic environment to contribute to business growth and technological advancement.

PROFILE SUMMARY

- **Certified Platform Developer** with **over 2 years** of professional IT experience, showcasing expertise in Salesforce.com.
- Currently excelling as a Salesforce Consultant at Delbridge Solutions, actively participating in the design, configuration, development, testing, and release of applications/components for Boston University.
- Proficiently developed and enhanced the Admissions and Recruiting applications, managed Salesforce security, and collaborated with end users/clients for change requests and user profile updates.
- Strong implementation and experience with Salesforce.com CRM, Sales cloud & Service Cloud.
- Experienced in Salesforce Lightning components for UI design and Lightning pages with Lightning style sheets.
- Displayed skills in utilizing Apex Classes, Apex Triggers, Lightning Web Components (LWC), and Salesforce Lightning Design System (SLDS) for UI design and development.
- Excelled in Agile methodology, ensuring project alignment and progress.
- Extensively integrated Salesforce data with external systems via REST Web Services and HTTP request methods, contributing to seamless communication and enhanced functionality.
- Proficiently utilized scripting languages such as HTML, CSS, JavaScript, Python, and Bootstrap, along with expertise in utilizing JIRA and Git for control system and documentation.

WORK EXPERIENCE

Mar'23
-Till
Date

Salesforce Consultant

Delbridge Solutions, Pune

Responsibilities:

Working in multiple projects rendering the following responsibilities as a Salesforce Consultant:

- Leading the design, configuration, development, testing, and release of applications/components for Boston University, ensuring alignment with industry best practices and standards.
- Actively engaging in technology users' groups, professional organizations, and formal training programs to enhance CRM skills and knowledge.
- Supervising the Admissions and Recruiting applications, including the development of the BU Recruitment Manager Application for student hiring processes.
- Leading Salesforce security, creating new user accounts, and managing user profiles, in addition to collaborating with end users/clients for change requests and updates.

IT SKILLS	
Scripting Languages	HTML, CSS, JavaScript, Python, Bootstrap
Salesforce Technologies/Skills	Salesforce.com Platform, Apex Language, Apex Triggers, Apex Class, Async Apex, Sales Cloud, Service Cloud, Validation Rules, Data Management Tools, REST Web Services, LWC
Force.com Tools	Apex Data Loader, Workbench
Custom Integration Management Tools	Force.com, SFDX CLI
Methodology	Workflow & Approvals, Reports, Custom Objects, Custom Labels & Tabs
Control System & Documentation	Agile
	JIRA, Git

PERSONAL DETAILS	
Address	: Zunzunwala Plot, Civil Lines, Khamgaon District, Buldhana, 444303, Maharashtra
Date of Birth	: 31 st January 2000
Languages Known	: English, Hindi and Marathi
Passport No.	: W9926552
	Valid Till: 9 th March 2033

	- Utilizing Data Loader, Data Loader IO, and Workbench for data management, along with designing and developing Apex Classes and Triggers to meet functional requirements. - Developing Lightning Components using the LWC framework and Salesforce Lightning Design System (SLDS) for enhanced UI/UX. - Supporting the execution of batches for admissions and transfer students, and actively participating in backlog grooming and sprint planning.
	Achievements: - Implemented a streamlined process for admissions and transfer students, resulting in a 70% reduction in processing time and a more efficient workflow. - Contributed to 1.5x increase in data accuracy and efficiency within the organization.
Jun'22-Jan'23	SDET Browserstack Pvt. Ltd., Mumbai Project 1: UTM Standardization Project 2: Integrated Percy Data into Browser Stack Salesforce org Project 3: Checkout Abandonment Email Strategy Implementation Responsibilities: - Integrated Salesforce data with external systems via REST Web Services and HTTP request methods, facilitating seamless communication with external application API endpoints. - Developed custom fields, including one to store UTM parameter values, to support the Customer Success Department, and implemented requirements on the Salesforce.com platform using VS Code, deploying components via Inbound and Outbound change sets for sprint releases. - Collaborated with cross-functional teams to achieve project objectives effectively. - Produced technical documentation using Confluence integrated with JIRA for enhanced clarity and accessibility.
Jan'22-Jun'22	Software Developer Prominent Academy, Pune Responsibilities: - Created Approval processes, Lightning screen flows, record trigger flows, Email Templates, reports, and custom dashboards, in addition to working on Lightning App Builder for creating App & record pages. - Designed, implemented, and deployed custom objects, page layouts, global actions, and object-specific actions, along with validation rules and configuration to drive business logic.